



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 19

CTC
Market Report
· Fair demand .
· Selected Assams maintaining quality met with some competition at levels easier than last.
· Improved demand on plainer sorts. Dooars & Cachars followed similar trend.

Buying Analysis
· Western India : Operating on Liquoring teas
· Major blenders - Quiet
· Exporters : Some enquiry on bolder brokens Local & Other Internal : Fair support

Orthodox
Market Report
· Strong demand.
· Clean well made whole leaf, brokens and fannings sold at firm to occasionally dearer rates. Remainder irregular around last following quality. Cleaner secondaries witnessed good competition and sold around last.
· Remainder irregular around last.

Buying Analysis
· Middle East : Good Support
· CIS: Operated
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DUST
Market Report
· Good demand .
· All sorts sold easier following quality.
· Browner and plainer sorts saw improved demand.

Buying Analysis
· Hindustan Unilever: Selective TCPL : Quiet
· Western India : Active for liquoring sorts
· Other Internal and Local : Fair Support

Darjeeling
Market Report
· Fair demand .
· Few greenish & organic whole leaf grades on offer readily absorbed. Remainder faced resistance at Rs 500 level with many outlots being witnessed. Lower elevation and stalker sorts sold between Rs 300/350. Brokens and Fannings sold in line with quality between Rs 250/350 with some outlots being noticed.
· Exporters : Mainstay TCPL- Selective Local/Internal : Good Support

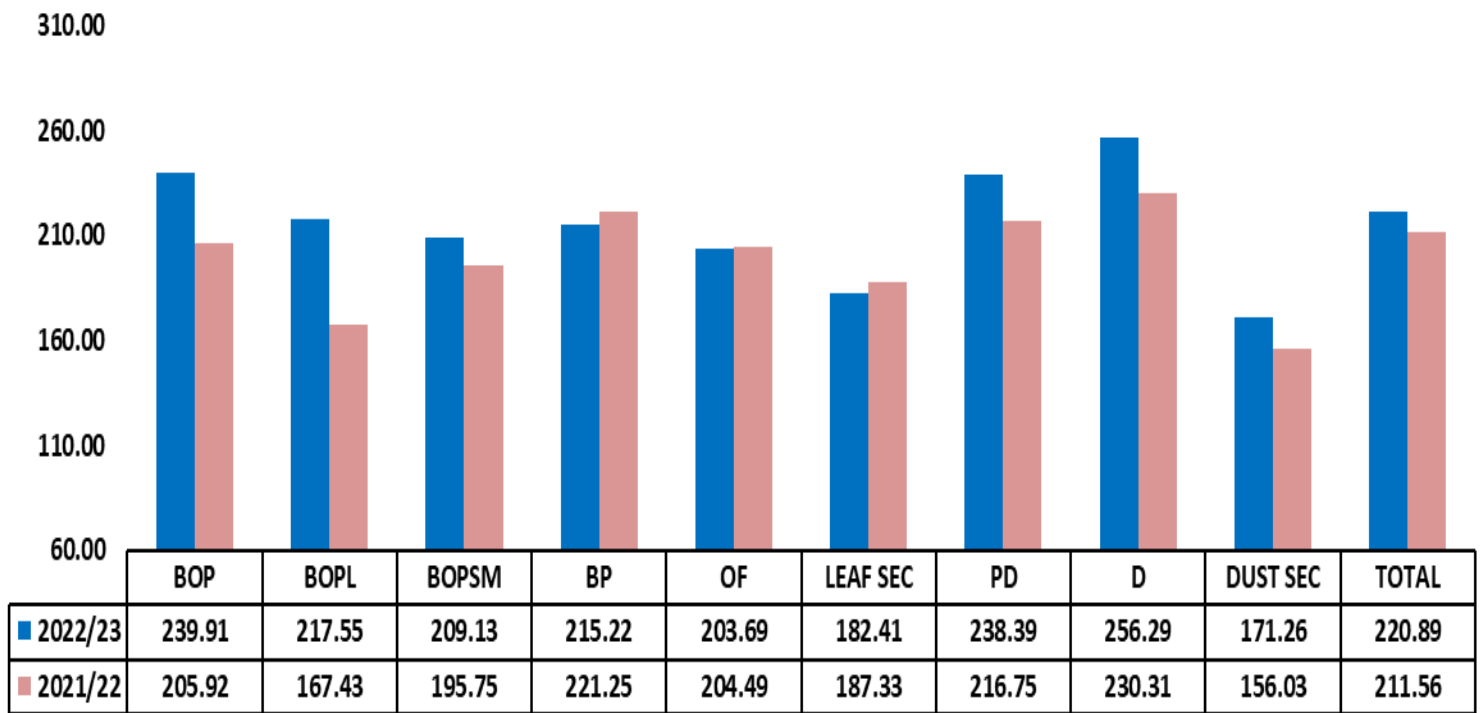
AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 19		
	SALE 19	SALE 18	+/-	SALE 19	SALE 18	+/-	2022/23	2021/22	2020/21
CTC LEAF	193.63	211.61	-17.98	216.59	219.60	-3.02	217.47	212.04	143.86
DUST	207.84	221.97	-14.13	208.06	220.30	-12.24	231.89	209.99	104.14
TOTAL	197.51	214.21	-16.70	214.20	219.79	-5.59	220.89	211.56	135.67
ORTHODOX	265.90	272.05	-6.14	240.80	244.58	-3.79	264.60	248.66	121.38
DARJEELING	503.92	547.41	-43.49	579.77	695.95	-116.18	566.00	561.42	-
ALL TEAS	218.46	238.90	-20.44	228.43	231.54	-3.11	239.84	225.29	135.40

KOLKATA AUCTION AVERAGES

SALE	15	16	17	18	19	20
CTC LEAF	2022/23	229.66	234.36	236.78	211.61	193.63
	2021/22	215.93	209.79	203.92	219.60	216.59
DUST	2022/23	273.25	268.28	244.73	221.97	207.84
	2021/22	215.61	220.40	216.32	220.30	208.06
TOTAL	2022/23	236.80	241.59	238.74	214.21	197.51
	2021/22	215.88	212.06	206.64	219.79	214.21
ORTHODOX	2022/23	229.82	267.74	280.14	272.05	265.90
	2021/22	255.81	253.51	253.99	244.58	240.80
DARJEELING	2022/23	289.66	976.63	678.34	547.41	503.92
	2021/22	506.51	786.95	658.58	695.95	579.77

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 19



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 19

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	96497.4	342.77	78329.3	287.84	FBOP	337788.7	271.33	456980.3	242.62	GBOP1/FBOP1	113189.7	213.33	102587.5	183.44
TGFOP	264151.0	316.89	264477.0	275.93	GFBOP	180808.6	273.53	177492.6	240.67	BOPF/GOF/FOF	103097.6	210.38	156040.4	178.24
GFOP	150110.5	301.62	147085.2	297.62	GBOP	194187.7	266.45	226042.2	237.50					
FOP	129982.4	256.34	119637.9	267.74	BPS	74291.3	267.57	69905.0	281.47					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1,147,693	653,452	189.19	43%	1,224,060	660,010	215.23	46%	4,910,764	2,573,582	217.38	48%
FANNINGS	316,604	183,630	213.53	42%	348,127	213,427	211.30	39%	1,387,901	810,641	226.78	42%
LEAF SEC.	98,919	65,948	182.27	33%	93,975	71,072	178.94	24%	284,967	208,228	182.41	27%
LEAF TOTAL	1,563,215.9	903,030.4	193.63	42%	1,666,162.5	944,509.5	211.61	43%	6,583,631.9	3,592,451.6	217.47	45%
DUST	469,760	286,877	215.56	39%	552,819	271,323	230.25	51%	1,768,004	994,660	239.20	44%
DUST SEC.	72,296	52,298	165.49	28%	70,480	44,657	171.64	37%	187,218	119,940	171.26	36%
DUST TOTAL	542,056.3	339,174.7	207.84	37%	623,298.6	315,979.3	221.97	49%	1,955,222.7	1,114,599.8	231.89	43%
TOTAL	2,105,272.2	1,242,205.1	197.51	41%	2,289,461.1	1,260,488.8	214.21	45%	8,538,854.7	4,707,051.3	220.89	45%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	156,083	151,767	291.26	3%	276,354	268,362	298.10	3%	910,951	876,069	294.86	4%
BROKENS	169,924	166,540	267.19	2%	315,663	310,038	268.51	2%	958,644	937,141	269.00	2%
FANNINGS	29,762	26,161	198.59	12%	43,499	42,247	205.96	3%	141,413	129,644	197.92	8%
SECONDARY	45,813	41,766	210.80	9%	54,997	50,515	210.66	8%	273,844	257,275	179.11	6%
ORTH. TOTAL	401,582.0	386,233.8	265.90	4%	690,513.6	671,162.3	272.05	3%	2,284,852.3	2,200,129.3	264.60	4%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	31,824	16,593	624.16	48%	36,116	14,858	750.11	59%	115,492	62,891	741.24	46%
BROKENS	11,905	6,335	304.16	47%	11,994	7,991	369.57	33%	36,996	23,693	350.50	36%
FANNINGS	7,299	4,032	322.92	45%	11,328	5,934	279.35	48%	32,344	19,862	268.21	39%
DARI. TOTAL	51,027.4	26,960.0	503.92	47%	59,437.4	28,783.1	547.41	52%	184,831.7	106,446.9	566.00	42%

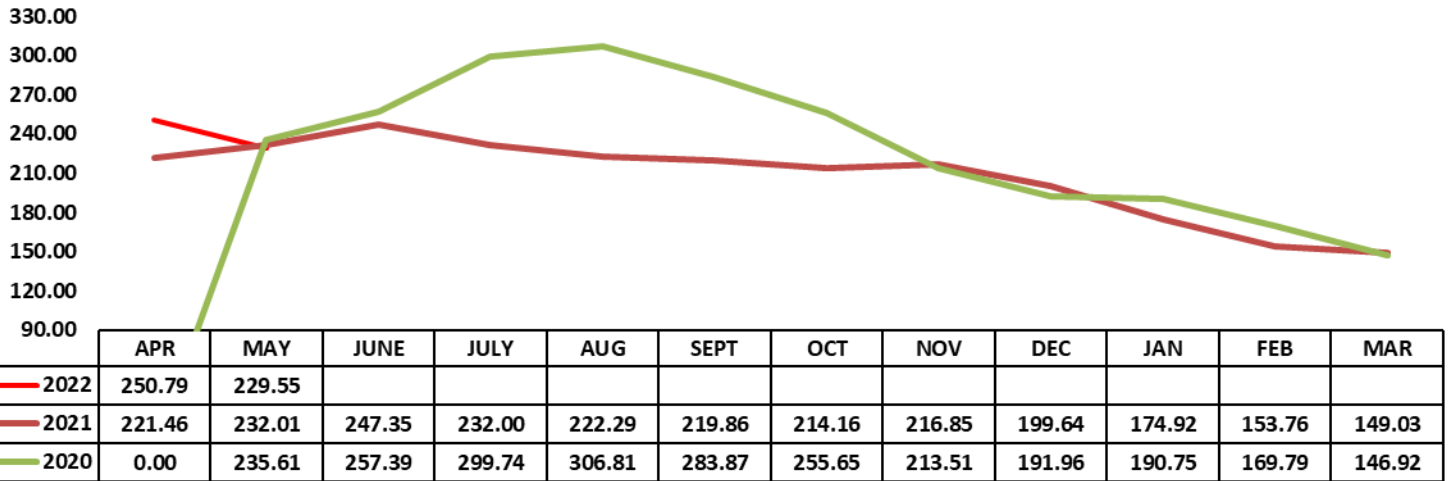
OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	1563215.9	903030.4	193.63	42%	1666162.5	944509.5	211.61	43%	6583631.9	3592451.6	217.47	45%
2021-22	750625.3	599389.1	216.59	20%	1155637.6	955371.3	219.60	17%	5980648.5	4186351.5	212.04	30%
DUST	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	542056.3	339174.7	207.84	37%	623298.6	315979.3	221.97	49%	1955222.7	1114599.8	231.89	43%
2021-22	324288.4	232047.6	208.06	28%	527284.7	360437.7	220.30	32%	1868111.8	1274912.1	209.99	32%
ORTHODOX	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	401582.0	386233.8	265.90	4%	690513.6	671162.3	272.05	3%	2284852.3	2200129.3	264.60	4%
2021-22	566977.0	512038.1	240.80	10%	830901.6	729636.1	244.58	12%	2623499.5	2329695.0	248.66	11%
DARJEELING	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	51027.4	26960.0	503.92	47%	59437.4	28783.1	547.41	52%	184831.7	106446.9	566.00	42%
2021-22	20052.2	15639.4	579.77	22%	20826.9	12777.2	695.95	39%	87221.6	61168.0	561.42	30%
TOTAL	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	2557881.6	1655398.9	218.46	35%	3039412.1	1960434.2	238.90	35%	11008538.7	7013627.5	239.84	36%
2021-22	1661942.9	1359114.2	228.43	18%	2534650.8	2058222.3	231.54	19%	10559481.4	7852126.6	225.29	26%

PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2022/23		UP TO SALE 19			2022/23		UP TO SALE 19		
	SALE 19	SALE 18	2022/23	2021/22	2020/21	SALE 19	SALE 18	2022/23	2021/22	2020/21
BELOW 160	34.00	24.70	24.69	17.55	69.15	17.45	16.57	15.19	19.31	91.52
BETWEEN 160.00-179.99	9.78	12.57	11.31	19.33	10.48	17.51	8.25	11.95	13.58	2.57
BETWEEN 180.00-199.99	9.25	9.82	10.46	13.30	12.89	9.76	9.91	8.73	11.20	0.00
BETWEEN 200.00-219.99	9.72	8.48	8.74	10.79	4.54	13.12	9.09	8.74	8.97	2.43
BETWEEN 220.00-139.99	9.85	7.34	7.30	8.06	2.11	7.68	16.39	8.90	10.19	2.37
BETWEEN 240.00-259.99	11.64	8.15	7.43	6.67	0.16	13.98	13.08	10.20	12.45	0.34
BETWEEN 260.00-279.99	6.47	11.37	7.17	6.14	0.05	11.49	9.26	7.74	12.60	0.77
ABOVE 280	9.30	17.56	22.90	18.17	0.61	9.01	17.45	28.54	11.71	0.00

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2022/23		UP TO SALE 19			% OF TEAS SOLD	2022/23		UP TO SALE 19
	SALE 19	SALE 18	2022/23	2021/22	2020/21		SALE 19	SALE 18	2022/23
BELOW 200	6.85	3.59	12.51	11.72	89.57	BELOW 300.00	15.03	22.46	28.05
BETWEEN 200.00-219.99	6.29	4.02	3.35	2.25	10.43	BETWEEN 301.00-400.99	25.06	13.44	12.56
BETWEEN 220.00-239.99	10.75	12.09	8.57	19.94	0.00	BETWEEN 401.00-500.99	8.49	16.11	10.36
BETWEEN 240.00-259.99	9.63	9.43	7.85	25.86	0.00	BETWEEN 501.00-600.99	14.37	7.08	8.88
BETWEEN 260.00-279.99	35.38	38.89	34.69	19.39	0.00	BETWEEN 601.00-700.99	15.65	10.04	8.71
ABOVE 280	31.10	31.98	33.03	20.84	0.00	ABOVE 701.00	21.40	30.87	31.44

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
20	44981	25599	4601	18802	93983	22414	30231	2179	9540	64364	22567	-4632	2422	9262	29619
21	31153	18525	4068	11537	65283	25345	27560	2322	7997	63224	5808	-9035	1746	3540	2059
TOTAL	76134	44124	8669	30339	159266	47759	57791	4501	17537	127588	28375	-13667	4168	12802	31678

Kolkata Monthly Price Movement All Teas



CTTA BUYING (ALL TEAS) FOR THE SALE 19

	CTC LEAF			DUST			TOTAL					
	SALE 19											
OFFER	1,563,215.9			Kgs	542,056.3			Kgs	2,105,272.2			Kgs
SOLD	903,030.4			Kgs	339,174.7			Kgs	1,242,205.1			Kgs
SOLD %	58%				63%				59%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%	
W.India	238,982.8	214.09	26%	W.India	126,172.6	201.02	37%	W.India	365,155.4	209.57	29%	
Local	187,492.2	187.38	21%	HUL	73,808.0	234.94	22%	Local	198,745.0	186.75	16%	
N.India	138,341.6	190.92	15%	S.India	37,928.4	240.17	11%	N.India	168,842.0	190.44	14%	
WI.Pack	111,327.2	215.86	12%	N.India	30,500.4	188.29	9%	HUL	136,187.4	200.05	11%	
HUL	62,379.4	158.77	7%	WI.Pack	18,674.4	182.37	6%	WI.Pack	130,001.6	211.05	10%	
NI.Pack	51,825.6	217.50	6%	Others	17,916.1	179.31	5%	Exports	63,660.4	132.74	5%	
Exports	50,923.2	125.68	6%	Exports	12,737.2	161.00	4%	NI.Pack	61,174.6	219.82	5%	
Others	29,488.0	175.61	3%	Local	11,252.8	176.21	3%	S.India	56,159.0	229.51	5%	
S.India	18,230.6	207.35	2%	NI.Pack	9,349.0	232.73	3%	Others	47,404.1	177.01	4%	
TCPL	11,720.8	102.70	1%	TCPL	835.8	130.00	0%	TCPL	12,556.6	104.52	1%	
Packeteers	2,319.0	165.20	0%					Packeteers	2,319.0	165.20	0%	
Grand Total	903,030.4	193.64	100%	TOTAL	339,174.7	207.83	100%	TOTAL	1,242,205.1	197.51	100%	

	ORTHODOX			DARJEELING				
	SALE 19							
OFFER	401,582.0			Kgs	51,027.4			Kgs
SOLD	386,233.8			Kgs	26,960.0			Kgs
SOLD %	96%				53%			
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Middle East	185,223.5	268.83	48%	Local	15,952.6	475.80	59%	
Others	62,691.1	271.11	16%	Exports	4,728.4	523.69	18%	
Other Exports	37,464.4	278.27	10%	Others	4,156.8	579.22	15%	
CIS	23,395.1	272.36	6%	TCPL	796.4	606.52	3%	
Exports	18,165.9	268.25	5%	Domestic	786.8	475.66	3%	
Local	17,802.7	228.95	5%	Other Exports	402.2	559.92	1%	
N.India	16,570.9	250.77	4%	W.India	136.8	212.00	1%	
Domestic	15,407.3	228.86	4%					
W.India	7,901.1	262.88	2%					
HUL	1,178.6	269.86	0%					
Packeteers	433.2	206.00	0%					
TOTAL	386,233.8	265.91	100%	TOTAL	26,960.0	503.92	100%	

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 19

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	27933	414.32	23463	326.98
HALMARI	38694	392.87	39780	340.29
MOKRUNG	14832	392.41	9704	312.18
SOTAI	10916	375.78	7239	330.76
DECKIAJULI	16958	358.08	39688	302.50
HOOKHMOL	13265	356.37	0	0.00
DUFLATING	15042	354.40	4418	341.00
BANAMALIE	6817	353.28	4222	307.84
JAMIRAH	34105	349.57	0	0.00
KAMARBUND	3938	346.49	5243	300.70
NAHORHABI(CLSPL)	3861	339.13	0	0.00
SALKATHONI	42475	335.52	31590	289.45
HIRAJULI	10834	330.75	20012	307.75
GELAKEY	13791	328.22	7087	314.92
SREE SIBBARI	10488	325.94	18259	265.92
HARMUTTY	12170	324.19	0	0.00
HATIJAN CLONAL	14868	319.25	27890	221.31
DOOMNI	39710	318.57	38822	292.41
DILLI CLONAL	15379	318.49	42266	216.26
MANGALAM(CLSPL)	16261	316.97	17017	277.45
KENDUGURI HI GROWN	17497	315.49	7939	291.34
SHRIPUR	3285	314.93	10911	247.25
BORJAN	71010	314.15	3280	305.61
GHILLIDARY	28155	313.63	21681	267.13
BASMATIA	3873	312.85	0	0.00

* Above 3,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 19

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
LEESH RIVER	65329	338.52	90932	288.36
CHULSA	49944	338.11	47563	306.63
KARTICK	30237	322.23	42710	303.69
HOPE	55094	321.75	60287	299.92
DANGUAJHAR	52776	321.13	54952	301.57
MEENGLAS	63215	320.27	70969	305.49
GHATIA ROYAL	42084	316.75	93161	291.53
MECHPARA	13223	310.53	44212	276.20
SANKOS	55704	309.69	54007	276.91
JITI	88297	308.91	66061	298.09
AIBHEEL	111834	308.25	154289	282.94
PAHARGOOMIAH	86663	304.80	43063	321.55
ZURRANTEE	33672	304.76	32287	284.82
CHALOUNI	44503	298.55	47884	297.29
KUMARGRAM	45564	297.85	51939	285.13
HILLAROYALE	35451	297.68	0	0.00
GULMA	57915	295.38	57868	289.20
BHOJNARAINSUPREME	3611	293.84	3666	265.30
RYDAK	48739	293.37	88270	294.30
GANDRAPARA	80972	292.90	139780	280.09
DIANA (RAMBARI)	18782	292.51	53292	305.40
BAMANDANGAGOLD	11938	292.45	18988	276.61
HULDIBARIROYAL	81847	291.82	100381	270.76
NANGDALA	34315	290.27	29538	278.01
CHENGMARI	94988	289.02	29839	278.16

* Above 3,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 19

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
SESSA 'B'	4767	364.04	36564	246.49
DEJOO	31773	345.77	44912	272.72
HARMUTTY	15140	332.36	48331	259.29
BORPATRA	12448	327.14	33267	251.96
BOKAKHAT	16772	293.14	9904	253.23
SINGLIJAN	27820	286.59	16786	262.46
MANCOTTA	4151	285.12	6350	244.69
NONOI	7574	282.54	0	0.00
KOILAMARI	141720	281.11	117680	248.75
SEAJULI	31547	279.02	20790	261.49
NAHORANI	24361	278.31	0	0.00
KOOMSONG	86166	277.77	47072	259.85
NAMSANG	35985	277.71	18926	259.84
NALANI	40216	276.43	15728	255.75
RAIDANG 'D'	160620	276.19	94457	255.14
DIKOM	56906	276.16	52285	258.22
MOHUNBAREE	11593	275.77	0	0.00
HATTIALLI	66121	275.59	43767	258.88
BAGHJAN	119907	274.43	74971	246.21
BARGANG	9817	272.87	32423	242.73
BOKEL	41609	272.73	60927	235.04
DHELAKHAT	34917	272.38	28971	250.01
LIMBUGURI	27801	270.55	19458	249.70
BEESAKOPIE	179044	269.99	135219	251.60
AMCHONGCLONAL	12869	269.50	0	0.00

* Above 3,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 19

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
RISHEEHAT(ORGANIC)	1561	1225.79	0	0.00
PUTTABONG	1785	1202.31	0	0.00
SUNGMA	1641	1033.50	0	0.00
MARGARET'S HOPE	6638	904.86	4775	1057.45
BALASUN	2131	863.13	0	0.00
TEESTA VALLEY	4796	841.89	939	1264.07
GIELLE	3197	827.96	203	1403.50
NAMRING(UPPER)	3646	787.08	2551	1358.21
BADAMTAM (ORGANIC)	4029	753.46	1258	1063.85
MIM	5030	740.82	1083	1045.84
NAMRING	1915	721.17	1637	948.08
BARNESBEG (ORGANIC)	1513	676.73	654	671.78
GLENBURN	5092	661.97	2166	860.62
CASTLETON	8249	637.63	2683	1158.98
SINGBULLI (ORGANIC)	1793	628.65	0	0.00
GYA/MILLIKTHONG	1733	620.85	932	472.54
THURBO	9231	560.91	3078	856.50
HILLTON	3930	525.48	0	0.00
OKAYTI	670	452.25	0	0.00
UPPER FAGU	4922	361.13	5823	479.33
SELIMBONG	710	360.22	0	0.00
ROHINI	1697	335.23	379	605.75
SNOWVIEW	1718	317.39	2936	362.11
MISSION HILL	6193	305.93	8069	482.94

* Above 500 Kgs.